

Earnings Call Presentation
For the Quarter ending September 30, 2022

NASDAQ:ASTL TSX: ASTL

November 8th, 2022

Disclaimer



CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking information" under applicable Canadian securities legislation and "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 (collectively, "forward looking statements"). Forward-looking statements and information generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intend", "estimate", "believe", "should", "plans", "budget", "continue" or similar expressions suggesting future outcomes or events. Forward-looking statements and information include, but are not limited to, statements regarding the operations, business, financial condition, expected financial results, performance, opportunities, strategies, outlook and guidance of Algoma Steel Group Inc. (the "Company" or "Algoma's strategic objectives, its implementation of an ISO 45001 Safety Management System, its expectation to pay a quarterly dividend, potential purchases under its normal course issuer bid, and Algoma's transformation to electric arc furnace steelmaking (the "EAF Transformation"), including the expected timing of the EAF Transformation and the resulting increase in raw steel production capacity and operational flexibility, reduction in carbon emissions, lower costs and capital expenditures, improved employee productivity, elimination of coal and reduction in long term reliance on iron ore.

Although we believe that our anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements and information because they involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, which may cause the actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements and information. The material factors or assumptions that were applied by us in drawing conclusions or making forecasts or projections set out in the forward-looking statements and information, and those risks, uncertainties and other factors that could cause actual results to differ materially from the forward-looking statements and information, include, but are not limited to: global and North American product demand; production levels and capacity utilization; the risks associated with the steel industry generally, including the price of steel; the ability of the Company to implement and realize its business plans, including the EAF Transformation; Algoma's ability to continue to pay a quarterly dividend; the risk of downturns and a changing regulatory landscape in the Company's highly competitive and cyclical industry; future results of operations; future cash flow and liquidity; future capital investment; the impact of the foregoing items on our debt service obligations; our ability to operate our business, remain in compliance with debt covenants and make payments on our indebtedness; restrictive covenants in debt agreements limiting our discretion to operate our business; plant operating performance; upgrades to our facilities and equipment; our ioint venture arrangements; our research and development activities; our ability to source raw materials and other inputs at a competitive cost; debt financing, government or regulatory accommodation for key operational inputs and other current or future compliance requirements; our ability to supply to new customers and markets; our ability to effectively manage costs; our ability to attract and retain key personnel and skilled labour; our ability to obtain and maintain existing financing on acceptable terms; changes in environmental, climate change, tax and other laws, rules and regulations, including international trade regulations and global data privacy laws: growth in steel markets and industry trends; significant domestic and international competition; increased use of competitive products; a protracted fall in steel prices; plant operating performance; product mix; level of contract sales; excess capacity, resulting in part from expanded production in China and other developing economies; low-priced steel imports, import levels and government actions or lack of actions with regard to imports; protracted declines in steel consumption caused by poor economic conditions in North America or by the deterioration of the financial condition of our key customers; increases in annual funding obligations resulting from our under-funded pension plans; supply and cost of raw materials and energy; natural gas prices and usage; the cost and reliability of third party suppliers and service providers; currency fluctuations; environmental compliance and remediation; unexpected equipment failures and other business interruptions; a protracted global recession or depression; North American and global economic performance and political developments; and changes in general economic conditions, including as a result of the COVID-19 pandemic, inflation and the ongoing conflict in Ukraine.

The foregoing list of factors is not exhaustive and readers should also consider the other risks and uncertainties set forth in the section entitled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in Algoma's public fillings, including the annual report on Form 20-F filled by Algoma with the SEC and OSC.

Given these risks, uncertainties and other factors, readers should not place undue reliance on forward-looking statements or information as a prediction of actual results. The forward-looking statements and information reflects management's current expectations and beliefs regarding future events and operating performance and is based on information currently available to management. Although we have attempted to identify important factors that could cause actual results to differ materially from the forward-looking statements and information contained herein, there are other factors that could cause results not to be as anticipated, estimated or intended. The forward-looking statements and information contained herein is current as of the date hereof and, except as required under applicable law, we do not undertake to update or revise it to reflect new events or circumstances.

Certain information in this presentation may be considered as "financial outlook" within the meaning of applicable securities legislation. The purpose of this financial outlook is to provide readers with disclosure regarding the Company's reasonable expectations as to the anticipated results of its proposed business activities for the periods indicated. Readers are cautioned that the financial outlook may not be appropriate for other purposes.

PRESENTATION OF FINANCIAL INFORMATION

The Company's fiscal year runs from April 1st to March 31st. The Company and its subsidiaries' functional currency is the United States dollar ("US dollar" or "US\$"). The US dollar is the currency of the primary economic environment in which the Company and subsidiaries operate. The items included in the unaudited condensed interim consolidated financial statements are measured using the US dollar.

For reporting purposes, the unaudited condensed interim consolidated financial statements are presented in millions of Canadian dollars ("C\$" or "\$"). The assets and liabilities are translated into the reporting currency using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at average exchange rates for the reporting period. Exchange differences arising are recognized in other comprehensive (loss) income and accumulated in equity under the heading 'Foreign exchange on translation to presentation currency.'

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). IFRS differs in certain material respects from U.S. generally accepted accounting principles ("U.S. GAAP"). As such, the Company's financial statements are not comparable to the financial statements of U.S. companies prepared in accordance with U.S. GAAP.

This presentation should be read in conjunction with, the Company's September 30, 2022 unaudited condensed interim consolidated financial statements and the accompanying notes of the Company and the March 31, 2022 audited consolidated financial statements and the accompanying notes of the Company.

NON-IFRS MEASURES

To supplement our financial statements, we use certain non-IFRS measures to evaluate the performance of Algoma. These terms do not have any standardized meaning prescribed within IFRS and, therefore, may not be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing a further understanding of our financial performance from unanagement and investors with additional information for comparison of our operating results across different time periods and to the operating results of other companies. Accordingly, they should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS. Please refer to the Company's most recent MD&A for further discussion of these non-IFRS financial measures, including Adjusted EBITDA, and for a reconciliation to comparable IFRS measures, including net (loss) income. See also Annex: Adjusted EBITDA Reconciliation on slide 11.

Earnings Call Agenda





Today's Presenters:



Michael Garcia
Chief Executive Officer



Rajat Marwah Chief Financial Officer Safety Performance

EAF Conversion

Financial Performance

Market Update

Strategic Update / Capital Allocation

Questions & Answers

Safety Without Compromise



Continued Focus and Improvement in Lost Time Injury Frequency Rate (LTIFR)¹



Safety is Top Priority for Algoma

Construction update



Future home of Algoma's new EAF facility:



BOSP: Basic Oxygen Steel Production (existing) **DSPC**: Direct Strip Production Complex (existing)

EAF Meltshop: Electric Arc Furnace (new consisting of 2 independent -250NT Danieli Electric Arc Furnaces)

WTP: Water Treatment Plant (new)

Project Spending:



By the numbers:

- Project Budget: \$703M
- Spent as of Sep 30, 2022 \$162.5M

Estimated Spending Breakdown:

- F2022 **8%**
- F2023 **60%**
- F2024 onwards 32%

Foundation Progress (as at Oct 12, 2022):



Project Statistics¹:

- Concrete used: 10,489 m³
- Reinforcing bar used: 1,227NT
- Excavated material: 53,000 m³
- EAF Building piling est 88% complete
- EAF building concrete foundations est
 75% complete

(1) Project Estimates at November 6, 2022

Key Performance Highlights

ALGOMA — STEEL INC.

Q2 FY2023 - Ended September 30, 2022

- Shipment volume was 435K NT in Q2 FY2023, down 19% from 538K
 NT in Q1 FY2023 and down 26% from 587K NT in Q2 FY2022
- Steel Revenue: was \$552 million in Q2 FY2023, down 37% from \$877 million in Q1 FY2023 and down 41% from \$937 million in Q2 FY2022
- Adjusted EBITDA was \$83 million in Q2 FY2023, down 77% from \$358 million in Q1 FY2023 and down 81% from \$431 million in Q2 FY2022
- Net Income was \$87 million in Q2 FY2023, down from \$301 million in Q1 FY 2023 and down from \$288 million in Q2 FY2022
- Cash position was \$465 million at the end of Q1 FY2023 with full availability of \$307 million under the Revolving Credit Facility

Q2 FY 2022 YTD

973 kNT Shipments \$1,429 million Steel Revenue \$440 million Adjusted EBITDA

Adjusted EBITDA margin for the quarter ended Sep 30th, 2022 was 13.8%



Second Quarter Financial Highlights



	Q2 FY2023	Q2 FY	/ 2022	Q1 FY2023			
Shipping volume ('000s tons)	435	587	-26%	538	-19%		
Net Sales Realization per ton (\$/ton)	1,266	1,594	-21%	1,632	-22%		
Steel Revenue(\$ million)	552	937	-41%	877	-37%		
Cost of Steel Products Sold (\$/NT)	1,033	857	21%	920	12%		
Adjusted EBITDA (\$ million)	83	431	-81%	358	-77%		
Net Income (\$ million)	87	288	-70%	301	-71%		

Algoma Q2 FY2023 Quarterly Adjusted EBITDA \$83M

Capital Allocation Update



Strategic Uses of Capital:

- Strong Balance Sheet: Low leverage / solid cash position
- Electric Arc Furnace (EAF) Project: \$700 million, 2 year project to transition Algoma to EAF steelmaking, expected to result in 3.7 million tons/year of liquid steel capacity and a roughly 70% reduction in annual CO2 emissions
- US\$400 Million Substantial Issuer Bid (SIB): Completed July 27, 2022, resulting in the repurchase of approximately 41.0 million shares at US\$9.75 per share, or approximately 27.9% of issued and outstanding shares at the time that the SIB was commenced
- Normal Course Issuer Bid (NCIB): Up to 5% of shares outstanding available for repurchase over 12 month period beginning March 3, 2022
- Regular Quarterly Dividend: US\$0.05 per share

Strong Cash Generation Drives Optionality

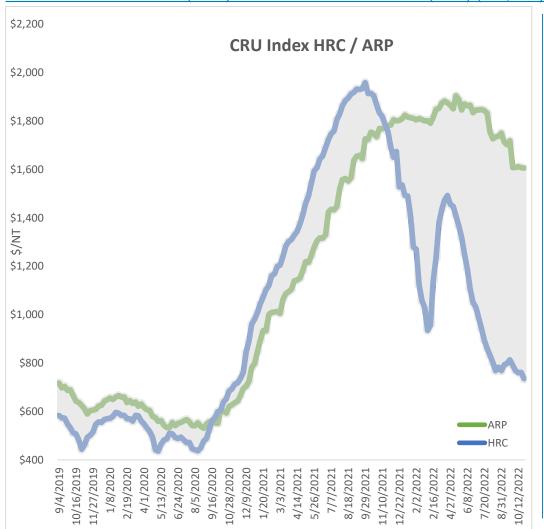


Market Update



North American HRC price under pressure / Plate pricing remains strong





Key Market Drivers

- HRC steel prices have experienced price declines and shorter mill lead times, however ARP spread over HRC continue to be at elevated levels
- Published forward curve for HRC showing higher prices in coming months
- Industry participants continue to face challenges related to inflation & interest rates, supply chain issues and recessionary fears
- Consistent demand in the automotive, construction, oil and gas and other steelintensive industries
- Global price dynamics and trade measures reduce the attractiveness of North American market for imports.

Source: Market data as of October 30th, 2022

Committed to our path forward, creating a track record of success



Strategic Direction

Operational & Capital Improvements

Algoma has developed and executed numerous operational and capital projects that add long term value to the business

DSPC Automation Upgrade

Improves grade range and product offering

Jun 2020

Ladle Met Furnace

#2 debottlenecks operations and increases capacity

Feb 2021

Project Aurora

\$50M annualized efficiency Improvement across the steel works

2021-2022

Plate Mill

Modernization
Enhancing capability
and production on
Canada's only
discrete plate mill
2021-2023

Nov 2021

EAF Approval

Received board

approval to begin

construction of

Electric Arc Furnace

EAF Project

Construction started
Vendors selected:
Danieli – EAF equip
GE – Power upgrade
PTI -Transformers
2021-2024

Financial Discipline

Algoma is has focused on streamlining its balance sheet, finding effective sources of capital to fund its strategic initiatives and providing long term value to stakeholders

\$420M Federal Financing

announcement for EAF Project

Jul 2021

Return to Public Markets

including Equity injection of \$306M USD Oct 2021

<u>Debt pay down</u> Algoma extinguished

Algoma extinguished all of its \$358M USD Sr. Secured debt

Nov 2021

Regular Dividend Normal Course Algoma Issuer Bid

Substantial Issuer Bid

Algoma completed NCIB, repurchased 41M shares Jul 2022

Strategic Partnerships

Algoma continues to develop partnerships focused on de-risking the organization and creating long term value for stakeholders

New Iron Ore Supply contract with USS

De-risking supply of largest input **May 2020**

New Joint Venture JV with Triple M

JV with Triple M Metals for supply of scrap and metallic units to meet needs **Nov 2021**

PUC Transmission

PUC to construct local 230KV power line to support Algoma's EAF transformation. 2022-2025

Suncoke Coke Contract

5 Year contract to facilitate the migration to EAF operations 2022-2026

ESG Focus

Algoma is committed to initiatives geared at driving performance, reducing risk and developing a culture of organizational excellence that improve our ESG performance

Secured Algoma's

<u>Legacy</u> <u>Environmental</u> <u>Action Plan</u>

Nov 2018

Focus on Safety FY2022 – Algoma's

022 – Algoma's safest year d experi

Newly Constituted Board

diversity of experience, thought and perspective

Oct 2021

Performance Management

Implemented a robust performance management system May 2019

Enterprise Risk Management

Develop a culture of risk management

Nov 2019

Emission Reduction

EAF project expects to reduce emissions 70% and improve GHG performance 2024

We are positioning Algoma for a new era in steel, well-capitalized to make critical investments that enhance long term performance and create value for our shareholders

Annex: Revenue and Cost of Sales



			Т	hree moi Septen						Six mont Septen		
				2022		2021				2022		2021
tons												
Steel Shipments	1	25.9%		435,202		587,340	\	18.8%		972,727	1	,197,397
millions of dollars												
Revenue			C\$	599.2	C\$	1,010.2			C\$	1,533.3	C\$	1,799.3
Less:												
Freight included in revenue				(39.5)		(41.9)				(84.6)		(83.7)
Non-steel revenue				(8.2)		(31.8)				(19.8)		(56.2)
Steel revenue	\	41.1%	\$	551.5	\$	936.5	\	13.9%	C\$	1,428.9	C\$	1,659.4
Cost of steel revenue			C\$	521.7	C\$	525.0			C\$	1,041.8	C\$	969.0
Amortization included in cost of stee	el reve	nue		(22.3)		(22.0)				(44.8)		(42.6)
Carbon tax included in cost of steel	reveni	ue		(0.1)		0.5				(3.1)		1.1
Cost of steel products sold	\	0.8%	C\$	499.3	C\$	503.5	1	7.2%	C\$	993.9	C\$	927.5
dollars per ton												
Revenue per ton of steel sold		19.9%	C\$	1,377	C\$	1,720	1	4.9%	C\$	1,576	C\$	1,503
Cost of steel revenue per ton of ste	eel											
sold	1	34.1%	C\$	1,199	C\$	894	\uparrow	32.4%	C\$	1,071	C\$	809
Average net sales realization on												
steel sales (i)	\	20.6%	C\$	1,266	C\$	1,594	\	13.9%	C\$	1,193	C\$	1,386
Cost per ton of steel products sold	↑	20.7%	C\$	1,033	C\$	857	↑	1.8%	C\$	789	C\$	775

⁽i) Represents Steel revenue (being Revenue less (a) Freight included in revenue and (b) Non-steel revenue) divided by the number of tons of Steel Shipments during the applicable period.

Annex: Adjusted EBITDA Reconciliation



		Three mon							
millions of dollars		2022		2021		2022		2021	
Net income	C \$	87.2	C\$	288.2	C\$	388.7	C\$	492.1	
Amortization of property, plant and equipment									
and amortization of intangible assets		22.4		22.1				42.8	
Finance costs		4.3		14.7		9.0		29.8	
Interest on pension and other post-employment									
benefit obligations		4.0		2.9				5.8	
Income taxes		4.9		104.0		89.8		121.4	
Foreign exchange gain		(40.1)		(14.0)		(51.8)		(4.0)	
Finance income		(4.6)		-		(6.5)		-	
Inventory write-downs (amortization on property,									
plant and equipment in inventory)		1.5		-		1.8		-	
Carbon tax		0.1		(0.5)		3.1		(1.1)	
Decrease in fair value of warrant liability		(35.1)		-		(73.5)		-	
Decrease in fair value of earnout liability		(5.0)		-		(9.2)		-	
Decrease in fair value of share-based payment									
compensation liability		(10.0)		-		(19.4)		-	
Share-based compensation		(0.2)		6.9		2.7		15.4	
Transaction costs		-		6.3		-		9.2	
Past service costs - pension benefits		49.5		-		49.5	388.7 C\$ 45.0 9.0 7.4 89.8 (51.8) (6.5) 1.8 3.1 (73.5) (9.2) (19.4) 2.7 49.5 3.8 440.4 C\$ 25.3% 2 399.57 C\$ 41 28.7% 3		
Past service costs - post-employment benefits	3					3.8		_	
Adjusted EBITDA	C \$	82.7	C\$	430.6	C\$	440.4	C\$	711.4	
Net Income Margin	_	14.6%		28.5%		25.3%		27.4%	
Net Income / ton	C\$	200.41	C\$	490.62	C \$	399.57	C\$	410.99	
Adjusted EBITDA Margin		13.8%	_	42.6%		28.7%		39.5%	
Adjusted EBITDA / ton	C \$	189.94	C\$	733.14	C\$	452.76	C\$	594.12	

⁽i) See "Non-IFRS Measures" on Slide 2 as well as in the Company's Q2 FY2023 Management's Discussion and Analysis for information regarding the limitations of using Adjusted EBITDA and other Non-IFRS Financial Measures.

⁽ii) Adjusted EBITDA Margin is Adjusted EBITDA as a percentage of revenue.

Annex: Selected Quarterly Information



(millions of dollars, except where

otherwise noted)		20	023					20)22							2021		
As at and for the three months ended ¹		Q2		Q1		Q4		Q3		Q2		Q1		Q4		Q3		Q2
Financial results																		
Total revenue	C\$	599.2	C\$	934.1	C\$	941.8	C\$	1,064.9	C\$	1,010.2	C\$	789.1	C\$	638.5	C\$	430.0	C\$	377.0
Steel products		551.5	;	877.4		879.9		1,009.5		936.5		722.9		585.6		383.8		335.3
Non-steel products		8.2	2	11.6		13.9		14.2		31.8		24.4		5.6		9.5		6.9
Freight		39.5	;	45.1		48.0		41.2		41.9		41.8		47.3		36.7		34.8
Cost of sales		569.4	Ļ	576.8		603.2		599.9		578.7		510.2		476.0		432.2		389.8
Administrative and selling expenses		24.2	2	28.4		28.0		18.9		29.4		26.7		32.5		15.5		11.9
Income (loss) from operations		5.6	;	328.9		310.6		446.1		402.1		252.2		130.0		(17.7)		(24.7)
Net income (loss)		87.2	2	301.4		242.9		123.0		288.2		203.7		100.1		(73.5)		(60.0)
Adjusted EBITDA	C\$	82.6	C\$	357.7	C\$	334.4	C\$	457.3	C\$	430.6	C\$	280.8	C\$	166.9	C\$	11.7	C\$	-
Per common share (diluted) ³																		
Net income (loss)	C\$	0.36	C\$	1.49	C\$	1.45	C\$	0.92	C\$	4.02	C\$	2.83	C\$	1.40	C\$	(1.02)	C\$	(0.84)
Financial position																		
Total assets	C\$	2,716.0	C\$	3,070.5	C\$	2,693.6	C\$	2,520.7	C\$	2,185.7	C\$	1,697.2	C\$	1,553.9	C\$	1,541.9	C\$	1,554.4
Total non-current liabilities		693.3	3	618.0		573.5		640.1		1,038.8		1,002.5		1,031.5		1,184.7		1,236.2
Operating results																		
Average NSR per nt ²	C\$	1,266	C\$	1,632	C\$	1,608	C\$	1,827	C\$	1,594	C\$	1,185	C\$	942	C\$	701	C\$	649
Adjusted EBITDA per nt ²		189.7	•	665.4		611.1		827.6		733.1		460.3		268.4		21.4		0.0
Shipping volume (in thousands of nt)																		
Sheet		411		485		486		481		514		541		543		470		444
Plate		23	3	52		61		72		73		69		79		78		72

- 1 Period end date refers to the following: "Q4" March 31, "Q3" December 31, "Q2" September 30 and "Q1" June 30.
- 2 The definition and reconciliation of these non-IFRS measures are included in the "Non-IFRS Financial Measures" section of the Company's Q2 FY2023 Managements Discussion and Analysis
- 3 Pursuant to the Merger Agreement with Legato as described in the "Merger Transaction" section of this MD&A, on October 19, 2021, the Company effected a reserve stock split retroactively, such that each outstanding common share became such number of common shares, each valued at \$10.00 per share, as determined by the conversion factor of 71.76775% (as defined in the Merger Agreement), with such common shares subsequently distributed to the equity holders of the Company's former ultimate parent company.

Further, on February 9, 2022, the Company issused 35,883,692 common shares in connection with the earnout rights granted to non-management shareholders that existed prior to the Merger.

On March 3, 2022, the Company commenced a normal course issuer bid for which the Company purchased and cancelled 3,077,572 common shares as at September 30, 2022.

On June 21, 2022, the Company commenced a substantial issuer bid in Canada and a Tender Offer (the "Offer") in the United States. On July 27, 2022, the Offer was completed and 41,025,641 common shares were purchased for cancellation.

