

**Investor Presentation** 

Fall 2022

NASDAQ:ASTL TSX: ASTL

## **Disclaimer**



#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking information" under applicable Canadian securities legislation and "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 (collectively, "forward looking statements"). Forward-looking statements and information generally can be identified by the use of forward-looking terminology such as "outlook", "objective", "may", "will", "expect", "intend", "estimate", "believe", "should", "plans", "budget", "continue" or similar expressions suggesting future outcomes or events. Forward-looking statements and information include, but are not limited to, statements regarding the operations, business, financial condition, expected financial results, performance, opportunities, strategies, outlook and guidance of Algoma Steel Group Inc. (the "Company" or "Algoma's strategic objectives, its implementation of an ISO 45001 Safety Management System, its expectation to pay a quarterly dividend, potential purchases under its normal course issuer bid, and Algoma's transformation to electric arc furnace steelmaking (the "EAF Transformation"), including the expected timing of the EAF Transformation and the resulting increase in raw steel production capacity and operational flexibility, reduction in carbon emissions, lower costs and capital expenditures, improved employee productivity, elimination of coal and reduction in long term reliance on iron ore.

Although we believe that our anticipated future results, performance or achievements expressed or implied by the forward-looking statements and information are based upon reasonable assumptions and expectations, the reader should not place undue reliance on forward-looking statements and information because they involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, which may cause the actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements and information. The material factors or assumptions that were applied by us in drawing conclusions or making forecasts or projections set out in the forward-looking statements and information, and those risks, uncertainties and other factors that could cause actual results to differ materially from the forward-looking statements and information, include, but are not limited to: global and North American product demand; production levels and capacity utilization; the risks associated with the steel industry generally, including the price of steel; the ability of the Company to implement and realize its business plans, including the EAF Transformation; Algoma's ability to continue to pay a quarterly dividend; the risk of downturns and a changing regulatory landscape in the Company's highly competitive and cyclical industry; future results of operations; future cash flow and liquidity; future capital investment; the impact of the foregoing items on our debt service obligations; our ability to operate our business, remain in compliance with debt covenants and make payments on our indebtedness with a substantial amount of indebtedness; restrictive covenants in debt agreements limiting our discretion to operate our business; plant operating performance; upgrades to our facilities and equipment; our ioint venture arrangements; our research and development activities; our ability to source raw materials and other inputs at a competitive cost; debt financing, government or regulatory accommodation for key operational inputs and other current or future compliance requirements; our ability to supply to new customers and markets; our ability to effectively manage costs; our ability to attract and retain key personnel and skilled labour; our ability to obtain and maintain existing financing on acceptable terms; changes in environmental, climate change, tax and other laws, rules and regulations, including international trade regulations and global data privacy laws: growth in steel markets and industry trends; significant domestic and international competition; increased use of competitive products; a protracted fall in steel prices; plant operating performance; product mix; level of contract sales; excess capacity, resulting in part from expanded production in China and other developing economies; low-priced steel imports, import levels and government actions or lack of actions with regard to imports; protracted declines in steel consumption caused by poor economic conditions in North America or by the deterioration of the financial condition of our key customers; increases in annual funding obligations resulting from our under-funded pension plans; supply and cost of raw materials and energy; natural gas prices and usage; the cost and reliability of third party suppliers and service providers; currency fluctuations; environmental compliance and remediation; unexpected equipment failures and other business interruptions; a protracted global recession or depression; North American and global economic performance and political developments; and changes in general economic conditions, including as a result of the COVID-19 pandemic, inflation and the ongoing conflict in Ukraine.

The foregoing list of factors is not exhaustive and readers should also consider the other risks and uncertainties set forth in the section entitled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in Algoma's public fillings, including the annual report on Form 20-F filled by Algoma with the SEC and OSC.

Given these risks, uncertainties and other factors, readers should not place undue reliance on forward-looking statements or information as a prediction of actual results. The forward-looking statements and information reflects management's current expectations and beliefs regarding future events and operating performance and is based on information currently available to management. Although we have attempted to identify important factors that could cause actual results to differ materially from the forward-looking statements and information contained herein, there are other factors that could cause results not to be as anticipated, estimated or intended. The forward-looking statements and information contained herein is current as of the date hereof and, except as required under applicable law, we do not undertake to update or revise it to reflect new events or circumstances.

Certain information in this presentation may be considered as "financial outlook" within the meaning of applicable securities legislation. The purpose of this financial outlook is to provide readers with disclosure regarding the Company's reasonable expectations as to the anticipated results of its proposed business activities for the periods indicated. Readers are cautioned that the financial outlook may not be appropriate for other purposes.

#### PRESENTATION OF FINANCIAL INFORMATION

The Company's fiscal year runs from April 1st to March 31st. The Company and its subsidiaries' functional currency is the United States dollar ("US dollar" or "US\$"). The US dollar is the currency of the primary economic environment in which the Company and subsidiaries operate. The items included in the unaudited condensed interim consolidated financial statements are measured using the US dollar.

For reporting purposes, the unaudited condensed interim consolidated financial statements are presented in millions of Canadian dollars ("C\$" or "\$"). The assets and liabilities are translated into the reporting currency using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at average exchange rates for the reporting period. Exchange differences arising are recognized in other comprehensive (loss) income and accumulated in equity under the heading 'Foreign exchange on translation to presentation currency.'

The Company's financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS"). IFRS differs in certain material respects from U.S. generally accepted accounting principles ("U.S. GAAP"). As such, the Company's financial statements are not comparable to the financial statements of U.S. companies prepared in accordance with U.S. GAAP.

This presentation should be read in conjunction with, the Company's September 30, 2022 unaudited condensed interim consolidated financial statements and the accompanying notes of the Company and the March 31, 2022 audited consolidated financial statements and the accompanying notes of the Company.

#### NON-IFRS MEASURES

To supplement our financial statements, we use certain non-IFRS measures to evaluate the performance of Algoma. These terms do not have any standardized meaning prescribed within IFRS and, therefore, may not be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing a further understanding of our financial performance from unanagement and investors with additional information for comparison of our operating results across different time periods and to the operating results of other companies. Accordingly, they should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS. Please refer to the Company's most recent MD&A for further discussion of these non-IFRS financial measures, including Adjusted EBITDA, and for a reconciliation to comparable IFRS measures, including net (loss) income. See also Annex: Adjusted EBITDA Reconciliation on slide 11.

## **Investment Highlights**





**Today's Particpants:** 



Rajat Marwah Chief Financial Officer



Michael Moraca Treasurer & IRO

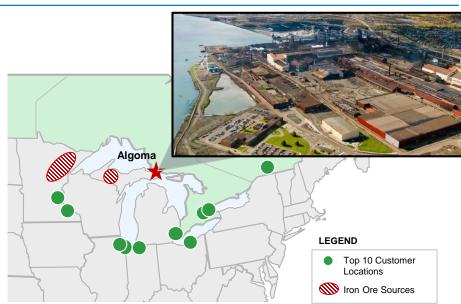
- Premier Canadian Steel Producer and one of the Leading Flat Steel Producers in North America
  - 2 Continuing to build on a track record of success
    - Record Earnings Performance
  - Transitioning to Low Carbon Electric Arc Technology
- **5** Generating Long-term value for Shareholders

# Premier Canadian Steel Producer...

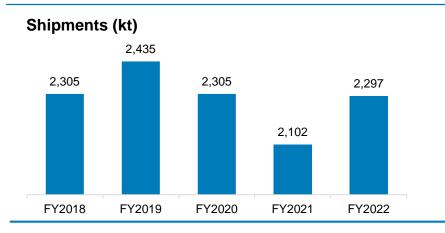


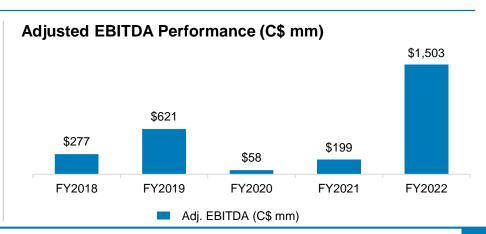
## Leading North American Flat-Rolled Producer Located in the Great Lakes Region in Sault Ste. Marie, Ontario

- Raw steel capacity of 2.8mm tons (with incremental 0.9mm tons from idled blast furnace capacity) per year
- Broad range of high-quality finished sheet and plate steel for automotive, construction, energy, infrastructure and manufacturing end markets
- Expanded capabilities versus traditional Blast Furnace / Basic Oxygen Furnace ("BOF") competitors
  - Advanced 2.3mm ton Direct Strip Production Complex ("DSPC") is the newest thin slab caster with direct hot rolling capability in North America coupled to a BOF melt shop, and provides a \$30-\$40/t cost advantage
- Heat-Treated Plate facility provides a complete range of high-quality heattreated products, including abrasion resistant, ballistic and other specialty plate applications
- Transformational EAF investment expected to improve product mix, reduce fixed costs, increase production capacity and improve environmental footprint
- Several other ongoing investments to increase profitability, including Plate Mill Modernization, LMF No. 2 and cost savings initiatives



### Historical Performance (FY end March 31)

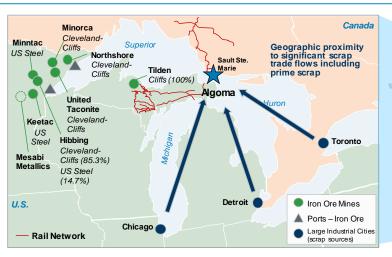




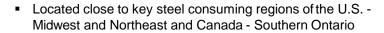
# Strategically Located on the Great Lakes in Close Proximity to Customers and Suppliers



### Attractive Access to Key Suppliers and Customers Across The Great Lakes



North American EAF's are Concentrated in Midwest and Southern US, providing Algoma Competitive Access to Scrap from the Great Lakes Industrial Region



- ~70% of customers located within a 500-mile radius of Algoma, including an established local service center customer base
- On-site deep-water port facilitating access to low-cost transportation across Lake Superior
- Access to well-established rail links and multiple forms of transportation which allows it to negotiate competitive rates



Located on Lake Superior with access to barge, rail and road transportation, including an on-site deep-water port,
Algoma has several options that allow for cost-effective transportation logistics

## Committed to our path forward, creating a track record of success



#### **Strategic Direction**

## **Operational & Capital Improvements**

Algoma has developed and executed numerous operational and capital projects that add long term value to the business

#### **DSPC Automation** Upgrade

Improves grade range and product offerina

Jun 2020

#### Ladle Met Furnace

#2 debottlenecks operations and increases capacity

Feb 2021

#### **Project Aurora**

\$50M annualized efficiency Improvement across the steel works

2021-2022

#### **Plate Mill**

Modernization Enhancing capability and production on Canada's only discrete plate mill 2021-2023

Nov 2021

#### **EAF Project**

Construction started Vendors selected: Danieli - EAF equip **GE** – Power upgrade **PTI** -Transformers

### **Financial Discipline**

Algoma is has focused on streamlining its balance sheet, finding effective sources of capital to fund its strategic initiatives and providing long term value to stakeholders

## \$420M Federal **Financing**

announcement for **EAF Project** 

Jul 2021

## **Return to Public** Markets

including Equity injection of \$306M USD Oct 2021

## Debt pay down

Algoma extinguished all of its \$358M USD Sr. Secured debt

Nov 2021

### Regular Dividend Algoma

commenced quarterly dividend of \$.05 / share Mar 2022

### **Normal Course** Issuer Bid Algoma launched

**EAF Approval** 

Received board

approval to begin

construction of

Electric Arc Furnace

NCIB for share repurchases 2022/23

2021-2024

#### Substantial **Issuer Bid** Algoma completed

NCIB, repurchased 41M shares Jul 2022

### **Strategic Partnerships**

Algoma continues to develop partnerships focused on de-risking the organization and creating long term value for stakeholders

#### **New Iron Ore Supply contract** with USS

De-risking supply of largest input May 2020

# **New Joint Venture**

JV with Triple M Metals for supply of scrap and metallic units to meet needs Nov 2021

### **PUC Transmission**

PUC to construct local 230KV power line to support Algoma's EAF transformation. 2022-2025

#### Suncoke **Coke Contract**

5 Year contract to facilitate the migration to EAF operations 2022-2026

#### **ESG Focus**

Algoma is committed to initiatives geared at driving performance, reducing risk and developing a culture of organizational excellence that improve our ESG performance

#### Secured Algoma's Legacy

**Environmental Action Plan** 

Nov 2018

## **Focus on Safety**

FY2022 - Algoma's safest vear

#### **Newly Constituted Board**

diversity of experience, thought and perspective Oct 2021

#### **Performance** Management

Implemented a robust performance management system May 2019

#### **Enterprise Risk** Management

Develop a culture of risk management

Nov 2019

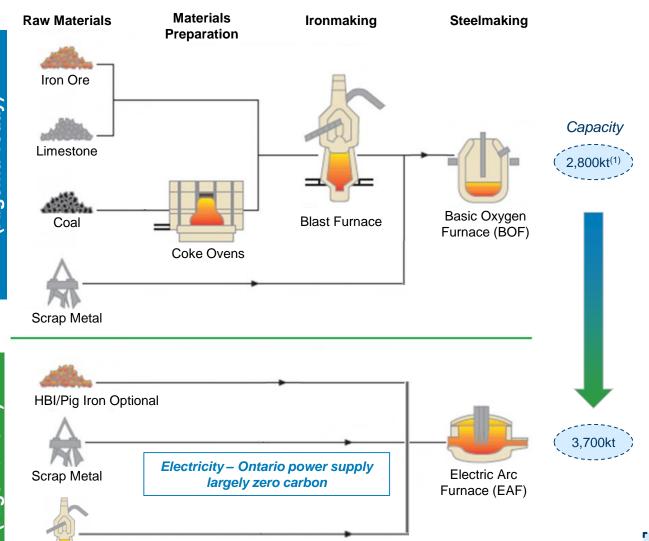
## **Emission Reduction**

EAF project expects to reduce emissions 70% and improve GHG performance 2024

We are positioning Algoma for a new era in steel, well-capitalized to make critical investments that enhance long term performance and create value for our shareholders

# Algoma's EAF Conversion Project: a generational opportunity





## **Expected Benefits of EAF**

- ~Adds ~700kt of finished steel capacity aligning steelmaking capacity to rolling capacity
- Reduced conversion cost vs integrated
- √ ~70% fewer total CO2 emissions (annual reduction of 3 million tonnes of CO2)
- Elimination of coal as an input to steelmaking process
- Reduces long-term reliance on volatile iron ore market
- More flexible operations capable of responding dynamically to market conditions
- Lower fixed costs and incremental volume driving cost absorption
- ✓ Reduced sustaining CapEx
- Improves employee productivity (as measured in tons per employee)

Transforms Algoma into one of leading producers of green steel in North America

Blast Furnace Optional

## **Construction update**



### Future home of Algoma's new EAF facility:



**BOSP**: Basic Oxygen Steel Production (existing) **DSPC**: Direct Strip Production Complex (existing)

EAF Meltshop: Electric Arc Furnace (new consisting of 2 independent -250NT Danieli Electric Arc Furnaces)

WTP: Water Treatment Plant (new)

### **Project Spending:**



## By the numbers:

- Project Budget: \$703M
- Spent as of Sep 30, 2022 \$162.5M

## **Estimated Spending Breakdown:**

- F2022 8%
- F2023 **60%**
- F2024 onwards 32%

## Foundation Progress (as at Oct 12, 2022):



## Project Statistics<sup>1</sup>:

- Concrete used: 10,489 m<sup>3</sup>
- Reinforcing bar used: 1,227NT
- Excavated material: 53,000 m<sup>3</sup>
- EAF Building piling est 88% complete
- EAF building concrete foundations est
   75% complete

(1) Project Estimates at November 6, 2022

## **Proposed Operational Transition to EAF**



NOV 2021-2024 Mid 2024 2025 2026 LONG-TERM

CONSTRUCTION PERIOD

Coke Ovens 7,8,9

Blast Furnace #7

**Production Method** 

Oxygen Steelmaking COMMISSION

Coke Ovens 7,8,9

Blast Furnace #7

Oxygen Steelmaking

EAF1| EAF2

PRODUCT CERTIFICATION

Coke Ovens 8.9

Blast Furnace #7

EAF1| EAF2

ALTERNATIG HYBRID MODE

("EAF PHASE I")

Coke Ovens 8.9

Blast Furnace #7

EAF 1 | EAF 2 (Alternating Mode with 30% hot metal from BF) INDEPENDENT MODE ("EAF PHASE II")

EAF1| EAF2

(With full power upgrades; no internal power generation required)

- Obsolete Scrap
- Prime Scrap
- HBI, DRI, Pig Iron

A phased approach reduces implementation risk:



#### Phase I

Operations would alternate arcing on one furnace at a time with approximate 30% hot metal charge from No. 7 Blast Furnace (which is operating at reduced output). Powered by the on-site power generation and grid power.

#### Phase II

Operate both electric arc furnaces simultaneously with 100% cold charge, including obsolete and prime scrap with option for addition of alternate iron units, such as HBI or pig iron as required. Fully powered by the Ontario grid.

Note: 2025 onwards, No. 7 Blast Furnace will operate at a lower rate.





	FY 2022	FY 2021	% YoY
Shipping volume ('000s tons)	2,297	2,102	9%
Net Sales Realization per ton (\$/ton)	1,545	768	101%
Steel Revenue(\$ million)	3,549	1,615	120%
Cost of Steel Revenue(\$/NT)	894	694	29%
Adjusted EBITDA (\$ million)	1,503	199	654%
Net Income (\$ million)	858	-76	+

## **Key Performance Highlights**

# ALGOMA — STEEL INC.

## **Q2 FY2023 - Ended September 30, 2022**

- Shipment volume was 435K NT in Q2 FY2023, down 19% from 538K
   NT in Q1 FY2023 and down 26% from 587K NT in Q2 FY2022
- Steel Revenue: was \$552 million in Q2 FY2023, down 37% from \$877 million in Q1 FY2023 and down 41% from \$937 million in Q2 FY2022
- Adjusted EBITDA was \$83 million in Q2 FY2023, down 77% from \$358 million in Q1 FY2023 and down 81% from \$431 million in Q2 FY2022
- Net Income was \$87 million in Q2 FY2023, down from \$301 million in Q1 FY 2023 and down from \$288 million in Q2 FY2022
- Cash position was \$465 million at the end of Q1 FY2023 with full availability of \$307 million under the Revolving Credit Facility

**Q2 FY 2022 YTD** 

973 kNT Shipments \$1,429 million Steel Revenue \$440 million Adjusted EBITDA

Adjusted EBITDA margin for the quarter ended Sep 30th, 2022 was 13.8%

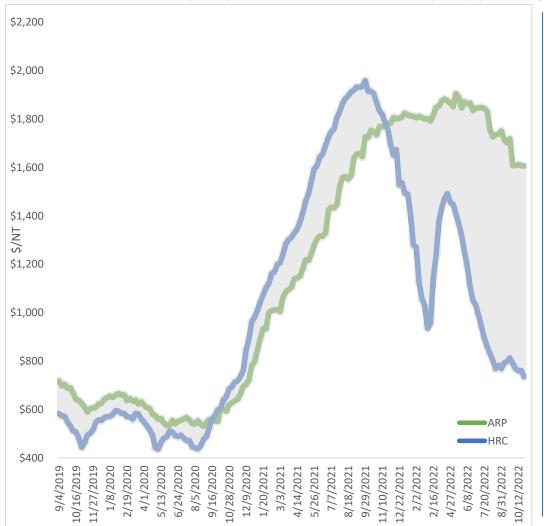


## **Market Update**



#### North American HRC price under pressure / Plate pricing remains strong





### **Key Market Drivers**

- HRC steel prices have experienced price declines and shorter mill lead times, however ARP spread over HRC continue to be at elevated levels
- Published forward curve for HRC showing higher prices in coming months
- Industry participants continue to face challenges related to inflation & interest rates, supply chain issues and recessionary fears
- Consistent demand in the automotive, construction, oil and gas and other steelintensive industries
- Global price dynamics and trade measures reduce the attractiveness of North American market for imports.

Source: Market data as of October 30th, 2022

## **Capital Allocation Update**



## **Value Enhancing Uses of Capital:**

- Strong Balance Sheet: Low leverage / solid cash position
- Electric Arc Furnace (EAF) Project: \$700 million, 2 year project to transition Algoma to EAF steelmaking, resulting in 3.7 million tons/year of liquid steel capacity and a roughly 70% reduction in annual CO2 emissions
- US\$400 Million Substantial Issuer Bid (SIB): Completed July 27, 2022, resulting in repurchase of approximately 41.0 million shares at US\$9.75 per share, or approximately 27.9% of issued and outstanding shares at the time that the SIB was commenced
- Normal Course Issuer Bid (NCIB): Up to 5% of shares outstanding available for repurchase over 12 month period beginning March 3, 2022
- Regular Quarterly Dividend: US\$0.05 per share

**Strong Cash Generation Drives Optionality** 



# **Supplemental Information**

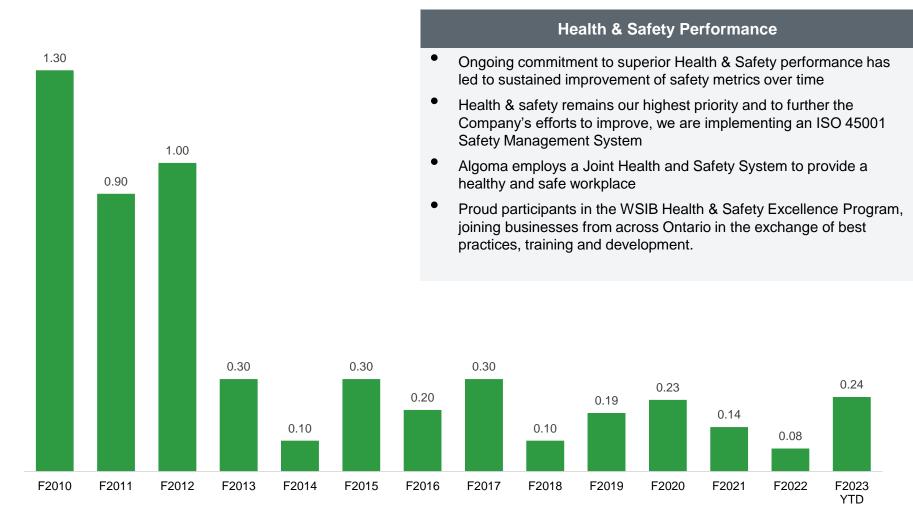




## **Safety Without Compromise**



## Continued Focus and Improvement in Lost Time Injury Frequency Rate (LTIFR)<sup>1</sup>



## Safety is Top Priority for Algoma

# Algoma Remains Committed to Sustainable Corporate Citizenship



#### **Environment**

- Algoma has a demonstrated commitment to environmental stewardship and is ISO 14401 certified
- Published a Health, Safety and Environment Policy with a focus on continuous improvement

#### **5 Key Areas of Commitment to the Environment**

Air

 Algoma has achieved a 65% reduction in particulate emissions since 2002



Currently focus on cokemaking emissions

Energy

 Demonstrated partner in Canada's commitment to the global reduction of CO2 emissions with an overall reduction of 54% in energy intensity per ton of steel since 1993

Waste

 Steel is the most recycled material in the world and doesn't lose quality through the recycling process



- Every steelmaking heat at Algoma contains scrap steel which is recycled through manufacturing for new end-use applications
- Algoma recycles or reuses 80%+ of waste materials from operations

Water

 Treated process water meets or exceeds requirements set out by the Ontario Ministry of Environment



· 45% of water is recycled

Noise

 Algoma has developed a plan to reduce noise emissions from 11 sources throughout the steelworks



## Community Involvement

- As the largest employer in Sault Ste. Marie, Algoma Steel is an active responsible stakeholder and is actively involved in advancing and preserving the quality of life in the community
- Long history of charitable giving and corporate partnerships
  - 50-year partnership with United Way as a founder and leading corporate sponsor
  - Member of Sault Ste Marie Chamber of Commerce
- In addition, Algoma sponsors several scholarships, which are primarily intended for children of Algoma's past and present employees
  - Northern Ontario School of Medicine
  - Sault College: Algoma Award of Excellence
  - Algoma University: Algoma Student Assistance Award



# Canadian Government to Provide Attractive "Green Steel Financing" to Support the EAF Investment



# Algoma Secures C\$420M of Federal Government Financing for EAF Investment

## Canada Infrastructure Bank C\$220M

## On November 29, 2021 Algoma entered into a definitive agreement with respect to the CIB's previously announced (July 5<sup>th</sup> 2021) commitment to finance the transformational upgrade of Algoma's steelmaking processes at its facility in Sault Ste. Marie, Ontario.

Overview of

the Green

Steel

**Financing** 

- The C\$220 CAD CIB Financing is a lowinterest loan on commercial terms
- Funding is available on a reimbursable basis for project related expenses

## SIF<sup>1</sup> Financing C\$200

- C\$200 million through the Net Zero
   Accelerator, with annual repayments that
   commence once the final project is
   complete and Algoma has access to grid
   power supporting full production.
- Payments to be scalable based on Algoma's greenhouse gas emission performance
- Funding available on a reimbursable basis up to 28.4% (\$200/\$703) of eligible project expenses

Financing is part of a broader effort by the Canadian government to achieve environmental goals of reducing GHG emissions from, and increasing sustainability of, industrial processes

# High-Quality Products and Diversified Blue Chip Customer Base in Attractive End Markets



## **FY2022 Product Shipment Mix**

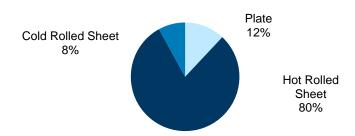
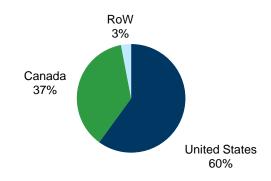


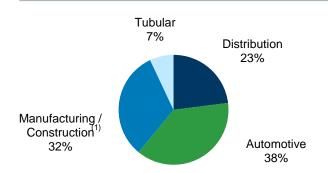
Plate expected to increase to be 20%+ of Algoma's product mix with implementation of Plate Mill Modernization (volume component by late 2022)

### FY2022 Geographic Sales Mix



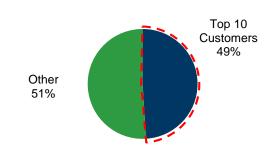
Incremental volume from proposed EAF investment would target the Canadian market, with goal of Canada becoming destination for 55-60% of shipments

## FY2022 End Market Exposure (Sales)



Strategy to expand direct-to-customer sales to Automotive, Construction and Tubular markets by 5-10% each (de-emphasizing service centers)

## FY2022 Key Customers (Sales)



Diverse customer base with 200+ customers across multiple sectors; average customer tenure among top ten is 20-25 years

(1) Source: Algoma Steel Group Inc Form 20F

# Algoma's Flexible, Low-Cost Operations Facilitates Optimization Across High Value Products



% NSR of CRU Index

- ✓ Algoma produces a wide variety of products to serve diverse end-markets
- Algoma is the only plate producer in Canada with current capacity of 350-400kt and anticipated capacity of 700kt per year once debottlenecking initiatives are completed
- √ Algoma is the only integrated steel producer to operating a DSPC line, which provides a \$30-\$40/t competitive advantage
- ✓ DSPC positions the mill to seamlessly execute installation of EAFs

(3,700kt)Hot Rolled Coil Sheet(1) 2 EAFs + Vacuum Cold Cold Rolled Close **Entire System will be** Mill **Degassing** Anneal Replaced by 2 EAFs (Liquid Steel) · Hot Rolled Pickled **Finishing** & Oiled temper, recoiling **Direct Strip** Iron Ore Hot Rolled Production trimming, 95-100% cut-to length) **Processed** Complex LMF#1 (upgraded) Liquid Steel) Hot Rolled Processed & Hot (2,100kt)Coal (2,300kt) Basic (460kt) #7 Basic Rolled Cut-to-Oxygen **Furnace** Length **Furnace** 106" LMF#2 (2,800kt) (Liquid Steel) Strip Mill Hot Rolled Coil Liquid Steel) Coke (3,700kt)**Ovens** (2,100kt)Slab Abrasion #6 Basic Plate<sup>(2)</sup> Caster Resistant Plate Furnace (900kt) (Idle) (2.000kt)166" · As Quenched **Plate** Plate Mill **Finishing** 110-120% Plate (900kt) (Quench Heat Treat: Quench & (700kt) 200kt) Tempered Plate BF6 provides Algoma flexibility to (Tempering Heat Algoma's current capacity is produce pig iron or hot metal for EAFs Treat: 120kt) Normalized Plate 350-400kt and expected to reach +700kt once plate mill investment is completed **Recent and Ongoing Initiatives** 

- Addition of Ladle Metallurgy Furnace #2 (LMF #2): eliminate the bottleneck between steelmaking and casting facilities, enhances grades Completed (Feb-2021)
- DSPC upgrade: volume capacity has been increased to 2,300k tons from 2,100k tons with new grades capabilities Completed
- Plate Mill modernization: volume capacity will be raised to 700k tons from ~350k tons with new grades capabilities Stage 1 completed in Mid 2022 (Quality) / Stage 2 anticipated in Mid 2023 ((Volume)

# High-Quality Products and Diversified Blue Chip Customer Base in Attractive End Markets



- · Product width and strength flexibility allows Algoma to serve a broad customer base across various end markets
- Operational flexibility to adjust product mix to align with market pricing and customer demand, and maximize profitability
- R&D investments support higher quality, lower cost products and drive value proposition for customers
- Serves 200+ customers across multiple industries in North America with no single customer making up greater than 10% of sales

	Product Attributes	End Markets	Width Range	% NSR of CRU Index
Hot Rolled Coil  Cold Rolled Coil	<ul> <li>✓ High strength formable hot rolled grades</li> <li>✓ Broad width and strength capabilities</li> <li>✓ Commercial grades</li> </ul>	<ul> <li>Automotive</li> <li>Hollow structural product and welded pipe manufacturers</li> <li>Transportation</li> <li>Light manufacturing</li> </ul>	106" Strip Mill 30"–96" <u>DSPC</u> 32"–63"	Sheet Products 95-100% <sup>(1)</sup>
	<ul> <li>✓ High strength formable cold roll grades</li> <li>✓ Full hard grades (not annealed)</li> </ul>	<ul><li>Welded pipe manufacturers</li><li>Transportation</li><li>Light manufacturing</li></ul>	36"–74"	
Plate	<ul><li>✓ High strength, low-alloy grades</li><li>✓ Abrasion resistant and heat treat grades</li></ul>	<ul> <li>Fabrication industry - constructors or manufacturers of railcars, buildings, bridges off-highway equipment, etc.</li> </ul>	72"–154"	Plate Products: 110-120% <sup>(2)</sup>

# DSPC Line Offers ~C\$30-\$40/NT Structural Conversion Cost Advantage Over BOF Peers



## **Key Highlights**

- Algoma is the only integrated steel producer to operate a DSPC line, which converts liquid steel directly into coil – Algoma believes the DSPC would facilitate a seamless transition to the proposed EAFs
- Industry leading technology
  - The DSPC line is among the newest, continuous thin slab casters in North America
  - Process provides the Company with a cost advantage over competitors due to reduced manpower, heating costs and reduced yield loss

## **DSPC Complex**

- Annualized production capability: 2.3mm tons
- Facility
  - Thin slab caster
  - Tunnel furnaces & shuttles
  - Rougher
  - Heated Transfer Table
  - Finishing mill
  - Down coilers
- First coil: October 7, 1997

### **Recent Enhancements**

- Upgraded automation to incorporate most recent OEM technology
- Software enhancements
  - Casting controls better throughput
  - Defect detection better quality
- Mechanical Upgrades
- Upgraded segments better quality and throughput
- Spindles more efficient
- Stand Entry Tables, Coiler Mandrel more reliable







# Canada's Only Plate Mill with Potential to Ship 700,000 NT per year



Algoma's plate mill modernization project is expected to enhance the capacity and quality of one of Algoma's key products and sources of competitive advantage

## **Key Highlights**

- Overall ~\$90 million (C\$120 million) is committed for modernizing the Algoma Plate Mill through 2023<sup>(</sup>
- Plate Modernization Project's key areas of focus:
  - Achieving product quality requirements with respect to surface and flatness
  - Increase high strength capability with availability of new grades
  - Provide reliability of plate production with direct ship capability
  - Increase overall plate shipment capacity through debottlenecking

## **Phase I - Quality Focus**

- Mid 2022 installation and commissioning of the following upgrades:
  - New Primary De-scaler (improves surface quality)
  - Automated Surface Inspection System, detects and maps quality
  - New Hot Leveler (improves flatness)
  - Automation Upgrade of the 166 Mill (expands grade offering)

## **Phase II - Productivity Focus**

- Completion planned for mid 2023 for installation and commissioning of the following upgrades:
  - Onboard Descaling System Upgrade for 2Hi and 4Hi
  - Mill Alignment and Work Roll Offset at the 4Hi
  - 4Hi DC Drive Upgrade
  - In-Line Plate Cutting including new cooling beds coupling the plate mill and shear line, dividing shear and new plate piler
  - Automated Marking Machine







# **Algoma's Manufacturing Capabilities**



	Technical specifications	Year of Start-Up	Competitive advantage	Highlights
Coke Making Facilities	Comprises 3 batteries:  #7 battery (60 ovens)  #8 battery (60 ovens)  #9 battery (57 ovens)	<ul><li>#7 battery: 1959</li><li>#8 battery: 1968</li><li>#9 battery: 1979</li></ul>	On-site coke production caters to ~90% of total coke requirement	<ul> <li>Annualized production capability of</li> <li>~0.8mm tons</li> </ul>
Iron Making Facilities	<ul> <li>Two blast furnaces: BF #7; BF #6 (currently idle)</li> <li>BF #7 Hot metal capacity of ~2.8mm ton</li> <li>BF #6 relining and stove rebuild completed in 2008</li> </ul>	<ul><li>BF #7: 1975</li><li>BF #6: 1954</li></ul>	<ul> <li>BF #6 can be re-started within a short period with low-start up costs</li> <li>Continuous investments in BF #7 has improved productivity by ~1,000 nt/day</li> </ul>	<ul> <li>Operational flexibility enhanced by two blast furnaces</li> </ul>
Steelmaking Facilities	Comprises two 260k ton Basic Oxygen Furnaces Current liquid steel capacity of ~3.7mm tons annually (including 0.9mm from idle capacity of BF #6) Two twin station Ladle Metallurgy Furnaces	Basic oxygen furnaces:     1970 (replaced: 1995)     Ladle Metallurgy Furnace     #1: 2000     Ladle Metallurgy Furnace     #2: 2021	Implementation of LMF#2 will provide improved buffering between casters and Blast Furnace and will avoid DSPC downtime caused by requirements of LMF Slab Caster heats	Debottlenecking the secondary metallurgy area through the LMF#2
Direct Strip Production Complex (DSPC)	<ul> <li>Automated facility</li> <li>Size range: gauges between 0.060" and 0.625" and widths between 32" and 63"</li> <li>Current capacity of ~2.3mm tons annually</li> </ul>	• DSPC: 1997	One of the lowest-cost North American mills in terms of HRC conversion cost per tn     ~C\$30-40/nt structural conversion cost advantage over peers due to reduced manpower, lower heating costs and improved yields	<ul> <li>Only DSPC attached to a blast furnace in North America</li> <li>Consists of a state-of-the-art thin slab continuous caster which converts liquid blast furnace steel directly into coil</li> </ul>
Slab Caster	<ul> <li>Comprises two twin strands of 8" thick slabs with a width range of 42" to 86"</li> <li>Current capacity of ~2.0mm ton annually</li> </ul>	Slab caster: 1979	Wider steel chemistry processing capabilities	Ability to cast crack sensitive boronalloyed and peritectic steel     Efficient grade change practice allowing changes to steel chemistry without interrupting the cast
Plate and Strip Mills	106" Strip Mill: produces strips up to 96" wide     166" Plate Mill: produces plate up to 152" wide     Cold Mill Complex comprises:	<ul> <li>106" Strip Mill: 1973</li> <li>166" Plate Mill: 1965</li> </ul>	<ul> <li>Only Combination Mill of its kind in North America</li> <li>Both mills are widest of their kind in North America</li> <li>Only heat treatment line in Canada</li> </ul>	166" Plate Mill features a heat treat facility     Rated annual capacity of 240,000 tons





	(FY	hange 2022 to Y2021)	FY	′2022	(F)	Change 72021 to Y2020)	F	Y2021
tons Steel Shipments	1	9.3%	2,2	297,159	<b>\</b>	8.8%	2	2,102,086
millions of dollars								
Revenue			C\$ :	3,806.0			C\$	1,794.9
Less:								
Freight included in revenue				(172.9)				(150.4)
Non-steel revenue				(84.3)			_	(29.4)
Steel revenue	1	119.7%	C\$	3,548.8	1	7.3%	C\$_	1,615.1
Cost of steel revenue			C\$ 2	2,054.6			C\$	1,457.9
Amortization included in cost of steel revenue				(86.7)				(86.8)
Carbon tax included in cost of steel revenue				0.6				(13.4)
Business combination adjustments							_	
Cost of steel products sold	1	45.0%	C\$	1,968.5	1	19.5%	C\$	1,357.7
dollars per ton								
Revenue per ton of steel sold	1	94.0%	C\$	1,657	1	0.6%	C\$	854
Cost of steel revenue per ton of steel								
sold	1	28.8%	C\$	894	1	12.3%	C\$	694
Average net sales realization on								
steel sales (i)	1	101.2%	C\$	1,545	1	1.6%	C\$	768
Cost per ton of steel products sold	1	32.7%	C\$	857	<b>\</b>	11.7%	C\$	646

<sup>(</sup>i) Represents Steel revenue (being Revenue less (a) Freight included in revenue and (b) Non-steel revenue) divided by the number of tons of Steel Shipments during the applicable period.

## **Annex: Revenue and Cost of Sales**



			Т	hree moi Septen						Six mont Septen		
				2022		2021				2022		2021
tons												
Steel Shipments	<b>\</b>	25.9%		435,202		587,340	<b>\</b>	18.8%		972,727	1	,197,397
millions of dollars												
Revenue			C\$	599.2	C\$	1,010.2			C\$	1,533.3	C\$	1,799.3
Less:												
Freight included in revenue				(39.5)		(41.9)				(84.6)		(83.7)
Non-steel revenue				(8.2)		(31.8)				(19.8)		(56.2)
Steel revenue	<b>\</b>	41.1%	\$	551.5	\$	936.5	<b>\</b>	13.9%	C\$	1,428.9	C\$	1,659.4
Cost of steel revenue			C\$	521.7	C\$	525.0			C\$	1,041.8	C\$	969.0
Amortization included in cost of stee	el reve	nue		(22.3)		(22.0)				(44.8)		(42.6)
Carbon tax included in cost of steel	reveni	ue		(0.1)		0.5				(3.1)		1.1
Cost of steel products sold	<b>\</b>	0.8%	C\$	499.3	C\$	503.5	1	7.2%	C\$	993.9	C\$	927.5
dollars per ton												
Revenue per ton of steel sold		19.9%	C\$	1,377	C\$	1,720	1	4.9%	C\$	1,576	C\$	1,503
Cost of steel revenue per ton of ste	eel											
sold	1	34.1%	C\$	1,199	C\$	894	1	32.4%	C\$	1,071	C\$	809
Average net sales realization on												
steel sales (i)	<b>\</b>	20.6%	C\$	1,266	C\$	1,594	<b>\</b>	13.9%	C\$	1,193	C\$	1,386
Cost per ton of steel products sold	<b>↑</b>	20.7%	C\$	1,033	C\$	857	1	1.8%	C\$	789	C\$	775

<sup>(</sup>i) Represents Steel revenue (being Revenue less (a) Freight included in revenue and (b) Non-steel revenue) divided by the number of tons of Steel Shipments during the applicable period.

## **Annex: Adjusted EBITDA Reconciliation**



		Three mon Septem			Six months ended September 30,							
millions of dollars		2022		2021		2022		2021				
Net income	C <b>\$</b>	87.2	C\$	288.2	C\$	388.7	C\$	492.1				
Amortization of property, plant and equipment												
and amortization of intangible assets		22.4		22.1		45.0		42.8				
Finance costs		4.3		14.7		9.0		29.8				
Interest on pension and other post-employment												
benefit obligations		4.0		2.9		7.4		5.8				
Income taxes		4.9		104.0		89.8		121.4				
Foreign exchange gain		(40.1)		(14.0)		(51.8)		(4.0)				
Finance income		(4.6)		-		(6.5)		-				
Inventory write-downs (amortization on property,												
plant and equipment in inventory)		1.5		-		1.8		-				
Carbon tax		0.1		(0.5)		3.1		(1.1)				
Decrease in fair value of warrant liability		(35.1)		-		(73.5)		-				
Decrease in fair value of earnout liability		(5.0)		_		(9.2)		_				
Decrease in fair value of share-based payment												
compensation liability		(10.0)		_		(19.4)		_				
Share-based compensation		(0.2)		6.9		2.7		15.4				
Transaction costs		` -		6.3		_		9.2				
Past service costs - pension benefits		49.5		_		49.5		_				
Past service costs - post-employment benefits		3.8				3.8		_				
Adjusted EBITDA	C <b>\$</b>	82.7	C\$	430.6	C <b>\$</b>	440.4	C\$	711.4				
Net Income Margin		14.6%		28.5%		25.3%		27.4%				
Net Income / ton	C <b>\$</b>	200.41	C\$	490.62	C\$	399.57	C\$	410.99				
Adjusted EBITDA Margin		13.8%		42.6%		28.7%		39.5%				
Adjusted EBITDA / ton	C <b>\$</b>	189.94	C\$	733.14	C\$	452.76	C\$	594.12				

<sup>(</sup>i) See "Non-IFRS Measures" on Slide 2 as well as in the Company's Q2 FY2023 Management's Discussion and Analysis for information regarding the limitations of using Adjusted EBITDA and other Non-IFRS Financial Measures.

<sup>(</sup>ii) Adjusted EBITDA Margin is Adjusted EBITDA as a percentage of revenue.

## **Annex: Selected Quarterly Information**



(millions of dollars, except where

otherwise noted)		20	023					20	)22							2021		
As at and for the three months ended <sup>1</sup>		Q2		Q1		Q4		Q3		Q2		Q1		Q4		Q3		Q2
Financial results																		
Total revenue	C\$	599.2	C\$	934.1	C\$	941.8	C\$	1,064.9	C\$	1,010.2	C\$	789.1	C\$	638.5	C\$	430.0	C\$	377.0
Steel products		551.5	;	877.4		879.9		1,009.5		936.5		722.9		585.6		383.8		335.3
Non-steel products		8.2	2	11.6		13.9		14.2		31.8		24.4		5.6		9.5		6.9
Freight		39.5	;	45.1		48.0		41.2		41.9		41.8		47.3		36.7		34.8
Cost of sales		569.4	ļ	576.8		603.2		599.9		578.7		510.2		476.0		432.2		389.8
Administrative and selling expenses		24.2	2	28.4		28.0		18.9		29.4		26.7		32.5		15.5		11.9
Income (loss) from operations		5.6	;	328.9		310.6		446.1		402.1		252.2		130.0		(17.7)		(24.7)
Net income (loss)		87.2	!	301.4		242.9		123.0		288.2		203.7		100.1		(73.5)		(60.0)
Adjusted EBITDA	C\$	82.6	C\$	357.7	C\$	334.4	C\$	457.3	C\$	430.6	C\$	280.8	C\$	166.9	C\$	11.7	C\$	-
Per common share (diluted) <sup>3</sup>																		
Net income (loss)	C\$	0.36	C\$	1.49	C\$	1.45	C\$	0.92	C\$	4.02	C\$	2.83	C\$	1.40	C\$	(1.02)	C\$	(0.84)
Financial position																		
Total assets	C\$	2,716.0	C\$	3,070.5	C\$	2,693.6	C\$	2,520.7	C\$	2,185.7	C\$	1,697.2	C\$	1,553.9	C\$	1,541.9	C\$	1,554.4
Total non-current liabilities		693.3	3	618.0		573.5		640.1		1,038.8		1,002.5		1,031.5		1,184.7		1,236.2
Operating results																		
Average NSR per nt <sup>2</sup>	C\$	1,266	C\$	1,632	C\$	1,608	C\$	1,827	C\$	1,594	C\$	1,185	C\$	942	C\$	701	C\$	649
Adjusted EBITDA per nt <sup>2</sup>		189.7	•	665.4		611.1		827.6		733.1		460.3		268.4		21.4		0.0
Shipping volume (in thousands of nt)																		
Sheet		411		485		486		481		514		541		543		470		444
Plate		23	3	52		61		72		73		69		79		78		72

- 1 Period end date refers to the following: "Q4" March 31, "Q3" December 31, "Q2" September 30 and "Q1" June 30.
- 2 The definition and reconciliation of these non-IFRS measures are included in the "Non-IFRS Financial Measures" section of the Company's Q2 FY2023 Managements Discussion and Analysis
- 3 Pursuant to the Merger Agreement with Legato as described in the "Merger Transaction" section of this MD&A, on October 19, 2021, the Company effected a reserve stock split retroactively, such that each outstanding common share became such number of common shares, each valued at \$10.00 per share, as determined by the conversion factor of 71.76775% (as defined in the Merger Agreement), with such common shares subsequently distributed to the equity holders of the Company's former ultimate parent company.

Further, on February 9, 2022, the Company issused 35,883,692 common shares in connection with the earnout rights granted to non-management shareholders that existed prior to the Merger.

On March 3, 2022, the Company commenced a normal course issuer bid for which the Company purchased and cancelled 3,077,572 common shares as at September 30, 2022.

On June 21, 2022, the Company commenced a substantial issuer bid in Canada and a Tender Offer (the "Offer") in the United States. On July 27, 2022, the Offer was completed and 41,025,641 common shares were purchased for cancellation.

